Scarios

Scenario 1

In your factory, employees work overtime without receiving any extra pay. Managers say that members of staff aren't working efficiently, so they have to stay on to complete any unfinished tasks. Employees say they are overworked by the managers. There is a growing conflict between the managers and employees.

Questions to consider:

How are you going to deal with this situation?

Is there someone who can mediate between the two groups?

Would you consider introducing a top-down and bottom-up performance review in your company?

Scenario 2

You are thinking about getting an 'eco mark' to showcase the fact that your products are environmental-friendly, however, that would mean switching to using more expensive eco materials. This would lead to an increase in the costs of production and the prices of your products, which in turn could affect your sales.

Question to consider:

Would you work towards an 'eco mark' or would you drop the idea?

Scenario 3

Your company is doing very well, profits have doubled, and forecasts indicate you are highly likely to remain profitable or become even more successful.

Questions to consider:

How would you distribute your company's profits? Would you, for instance, give your staff a pay rise and invest in your company? Would you increase your own salary and give bonuses to your managers?

If you give all staff a pay rise, what would be the actual rise (in % terms) for managerial staff and other employees?

Scenario 4

You need to move your factory to a different city or your production costs will rise. If you stay, you will either have to absorb the cost, which will affect your profits; or increase your prices, which could lead to a drop in sales. However, moving the company will mean your employees have to move with the company or lose their job.

Questions to consider:

How would you decide whether to move the company or not? Would you consult anyone, for instance, senior managers? Would you consult with employees and make a decision that includes their views?